


BROADBAND EXPANSION GRANT APPLICATION

For Fiscal Year 2022

<p>Primary Applicant (Name and Address):</p> <p>Spectrum Mid-America, LLC and its subsidiary Spectrum Mid-America WI-FY2022, LLC, each managed by Charter Communications, Inc. ("Spectrum" or "Charter") 1320 N Dr. Martin Luther King Jr. Drive Milwaukee, WI 53212 Attn: Celeste Flynn 414-277-4193 Celeste.flynn@charter.com</p>	<p>Applications MUST be UPLOADED to ERF via the Commission's website, http://psc.wi.gov/apps35/ERF_upload/content/mymenu.aspx. Refer to section 2.3 for detailed instructions.</p> <p>Applications are due and MUST be uploaded to ERF no later than: March 17, 2022 at 4:00pm (16:00) Central Time. Late applications will not be accepted.</p>
	<p>Contact for further information: PSCStatebroadbandoffice@wisconsin.gov</p>
	<p>Date: December 1, 2021</p>
<p>The Public Service Commission of Wisconsin is seeking applications for Broadband Expansion Grants. The Commission may award one or more grants during Fiscal Year 2022 to public and private entities that meet the eligibility requirements set forth in Wis. Stat. § 196.504. This grant round will be funded with bond proceeds authorized by the Wisconsin Building Commission pursuant to Wis. Stat. § 13.48(30). As such, successful applicants are subject to the requirements of Wis. Stat. § 13.48(30). Successful applicants will demonstrate a clear and achievable plan to improve broadband communications services in one or more underserved areas in the State.</p>	
<p>Applicant Certification: In signing this application, the undersigned verifies under penalty of perjury that the Applicant and its employees and agents have not, either directly or indirectly, entered into any agreement or participated in any collusion or otherwise taken any action in restraint of free competition with respect to this application; that no attempt has been made to induce any other person or firm to submit or not to submit an application; that this application has been independently arrived at without collusion with any other proposer, competitor or potential competitor; that this application has not been knowingly disclosed prior to the opening of applications to any other applicant or competitor; that all of the responses and representations of Applicant in this application are true and correct to the best of the undersigned's knowledge, information, and belief; and that Applicant agrees to, accepts, and will comply with all of the terms and conditions respecting this application and any award of a broadband expansion grant as may be established in a grant award Agreement.</p>	
<p>Name of Authorized Representative (Type or Print)</p> <p>Joseph J. Sherer II</p>	<p>Title:</p> <p>Vice President, Regional Engineering of Charter Communications, Inc., the Manager of the Applicants</p>
<p>Phone: (608) 467-9202</p>	
<p>Signature of Authorized Representative</p> 	<p>Date</p> <p>3/17/2022</p>

SUMMARY OF GRANT APPLICATION

Primary Applicant Name Spectrum Mid-America, LLC and its subsidiary Spectrum Mid-America WI-FY2022, LLC, each managed by Charter Communications, Inc. ("Spectrum" or "Charter")	Amount of Broadband Grant Request (round to nearest dollar) \$4,099,228
Federal Employer Identification No. Spectrum Mid-America, LLC: 43-1857213 Spectrum Mid-America WI-FY2022, LLC: 88-1251860	Amount of Matching Funds Pledged (round to nearest dollar) \$7,182,000 Charter \$500,000 – Brown County Total: \$7,682,000
Contact Name and Title Celeste Flynn, Director, Govt. Affairs	Total Cost of Proposed Project (round to nearest dollar) \$11,781,228
Telephone Number (414)277-4193	Project Name BB App Spectrum, Brown County
E-mail Address(es) celeste.flynn@charter.com	Type of Proposed Broadband Service (FTTH, Cable, DSL, etc.) FTTP EPON
Grant Manager, if different than Primary Applicant N/A	Type of Proposed Project (Last-mile, Middle-Mile, backbone, other) Last-Mile
Grant Manager Contact Name	Grant Manager Email Address and Telephone Number
If the application proposes a public-private partnership, list the names, addresses, and FEINs of the partner companies or organizations Public Partner Name: Brown County Attn: Jeff Flynt, Deputy Executive Address: 305 E Walnut St, Green Bay, WI 54301 FEIN Number: 39-6005671	
Brief Project Description (2 sentences) Charter requests a grant to support the construction of a new last-mile fiber-to-the-premises ("FTTP") via Ethernet passive optical network ("FTTP EPON" or "EPON") to provide high-speed broadband access to approximately 2,394 underserved locations in portions of the Town of Scott, Town of Green Bay, Town of Eaton, Town of Humboldt, and Town of New Denmark – all in Brown County. Charter does not request any funding to support its existing network infrastructure.	
Maximum Proposed Download Transmission Speed 1000 Mbps (Scalable to higher Gig speeds in the future)	Maximum Proposed Upload Transmission Speed 500 Mbps (Scalable to 1000 Mbps/ 1 Gig or higher in the future)

Minimum Proposed Download Speed to Customer Location 200 Mbps (30 Mbps – Spectrum low cost offering)	Minimum Proposed Upload Transmission Speed to Customer Location 10 Mbps (4 Mbps – Spectrum low cost offering)
County or Counties served by this project Brown	Community or Communities served by this project Portions of Town of Scott, Town of Green Bay, Town of Eaton, Town of Humboldt, and Town of New Denmark.
List of the broadband service providers, if any, currently serving the area the applicant proposes to serve AT&T, CenturyLink, Door County Broadband, Acrospire Networks, LLC, Ethoplex, LLC	
Does proposed project serve an <u>unserved</u> area of the State, as defined in <u>Section 1.4</u> of the application instruction? (yes/no) Yes	Is the Applicant certified as a Broadband Forward! Community or Telecommuter Forward! Community, or does the grant project propose to serve a Broadband Forward! Community or Telecommuter Forward! Community? (yes/no) No
For last mile projects or component the expected number of Business Locations that will have access to the improved broadband service (i.e., total business locations passed or with new service access). 46	For last mile projects or components the expected number of Residential Locations that will have access to the improved broadband service (i.e., total residential locations passed or with new service access). 2348
Of the improved business locations, how many locations are <i>unserved</i> ? 0	Of the improved residential locations, how many are <i>unserved</i> ? 0
For providers that are eligible telecommunications carriers will the proposed broadband service be available to Lifeline customers? (yes/no) N/A	Are there any programs available for low-income households to access low-cost service or discounts? (yes/no) Yes
Is the internet service provider currently participating in the Emergency Broadband Benefit Program? (yes/no) Yes and through its successor program the Affordable Connectivity Program (ACP)	Is the internet service provider currently participating in the Department of Public Instruction and CESA purchasing's Digital Learning Bridge? (yes/no) Yes
Did the internet service provider participate in the Public Service Commission's voluntary Broadband Coverage Data Collection in 2021? (yes/no) Yes	

FY22 Broadband Expansion Grant Application

Budget & Income Summary



Please complete this form using Microsoft Excel. A PDF copy must be attached to your application as page four. In addition, this form must also be uploaded to ERF in Excel format.

Grant Summary

Grant Applicant:	Project:
Spectrum Mid-America, LLC and its subsidiary Spectrum Mid-America WI-FY2022, LLC, each managed by Charter Communications, Inc.	BB App Spectrum, Brown County

Budget

Line:	Description / Category:	Grant Funds:	Match:	Total:
1	Contractual, Consultant Fees	\$ 3,035,562.00	\$ 5,688,677.00	\$ 8,724,239.00
2	Equipment	\$ 1,063,666.00	\$ 1,993,323.00	\$ 3,056,989.00
3	Supplies			\$ -
4	Labor (Salary, Fringe)			\$ -
5	Permitting, Licensing Fees			\$ -
6	Travel			\$ -
7	Other			\$ -
Total:		\$ 4,099,228.00	\$ 7,682,000.00	\$ 11,781,228.00
		65.2% match requested		

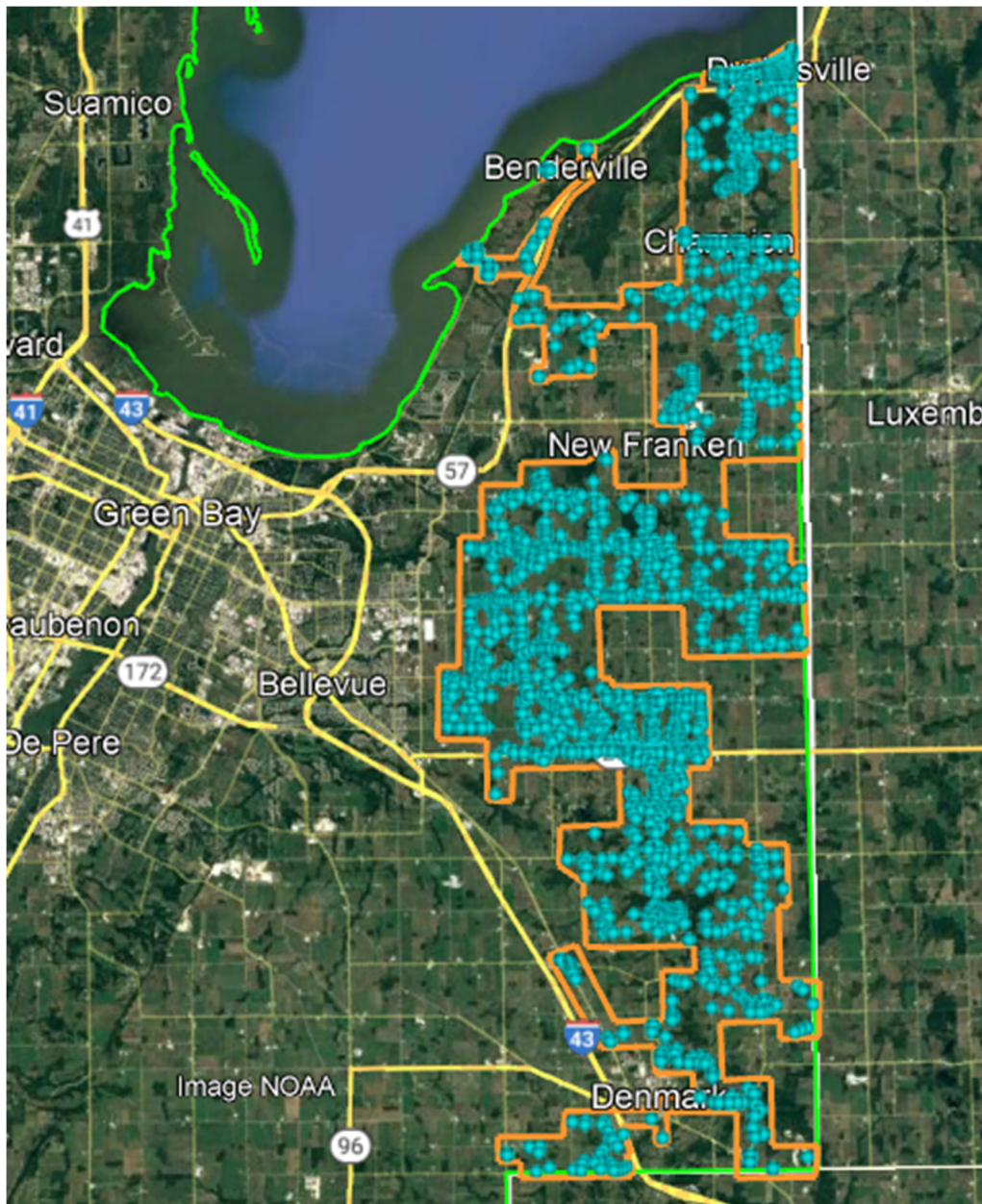
Pledged Contributions

#:	Entity:	Entity Type:	Pledge Type:	Pledge:
1	Spectrum Mid-America, LLC and its subsidiary Spectrum Mid-America WI-FY2022, LLC, each managed by Charter Communications, Inc.	Applicant	Cash	\$ 7,182,000.00
2	Brown County	Partner	Cash	\$ 500,000.00
3				
4				
5				
6				
7				
8				
9				
10				
Total:				\$ 7,682,000.00

These costs do not include certain direct and indirect costs, reflecting contributions to the Project by Charter personnel that Charter is proposing to absorb itself, and for which this application does not seek grant funding. Project costs are limited to direct expenses for materials and contractor labor, only allowable expenses are included. All network builds and expansion will be fully owned by Charter. Funds requested in this Application will be used solely for the purpose of constructing and installing new broadband infrastructure throughout the designated grant area. While the Project will utilize and leverage existing facilities and assets to deliver broadband service to the Project area, Charter is not seeking funding for any portion of its existing asset base. No grant funds will be used for subsidizing operating costs.

Description of the Project Area to Be Served

The proposed Project Area is within the municipal boundaries in portions of the Town of Scott, Town of Green Bay, Town of Eaton, Town of Humboldt, and Town of New Denmark in Brown County. The Project includes building over 200 miles of fiber optic network to connect an estimated 2,394 underserved homes, businesses and community anchor institutions. A map of the proposed Project Area is shown below. When combined with RDOF, this Application, once approved and built will result in a significant number of homes having access to gigabit broadband speeds throughout the County.



I. Executive Summary of the Project

Brown County, in collaboration with Charter is requesting a grant to construct a last-mile fiber-to-the-premises (“FTTP”) via Ethernet passive optical network (“FTTP EPON” or “EPON”) to provide service to unserved and underserved households in Brown County (the “Project”). The proposed Project Area is within the municipal boundary of Brown County in Brown County. **The Project includes building over 200 miles of fiber optic network to connect an estimated 2,394 underserved homes, businesses and community anchor institutions.**

The Project will use Charter’s FTTP EPON architecture, a standardized and mature model that is operated by Charter across the country, engineered and managed to meet 1 Gbps downstream speeds, 500 Mbps upstream speeds (and engineered to be scalable to higher speeds in the future), and latency of well below 100 milliseconds. Charter’s FTTP EPON deployment is relevant and suitable for remote learning and remote working, offering very high bandwidth and low latency service attributes that accommodate numerous members of a household or small business simultaneously using bandwidth-intensive applications, such as video conferencing, telemedicine, video streaming, gaming, virtual or augmented reality sessions, and numerous other applications. New customers in the Project Area will have access to several Internet speed options, including Charter’s “Spectrum Internet” with a standard starting speed of up to 200/10 Mbps and Charter’s “Internet Gig” service at up to 1000/500 Mbps. Additional services that will be available to Charter Internet customers include, but are not limited to, anti-virus security protection and in-home WiFi. As an added benefit of its FTTP network, Charter will also be in a position to offer competitive video, mobile and voice services in the grant area.

Because Charter has a well-established process for initiating and overseeing new construction projects, existing relationships with contractors to perform design, make-ready and construction work, and holds numerous regulatory authorizations and pole attachment agreements that can facilitate prompt access to rights-of-way and utility poles, it anticipates that it would be able to start work on the Project promptly upon approval. If awarded grant funds, Charter anticipates beginning the project promptly with completion within the project period of up to 24 months, subject to timing of grant awards. Any delay in meeting that time frame related to pole attachment make-ready work required to install facilities, permitting, ability to access relevant locations, or other issues outside Spectrum’s reasonable control, including pandemic-related or raw materials shortages, would promptly be brought to the attention of the PSC in order to secure additional time to complete the Project.

II. Priority Factors

a. Matching Funds

Charter estimates the direct cost of this network construction at \$11,781,228, and requests a \$4,099,228 (35%) grant to complete the Project. Charter and Brown County would contribute the remaining cost to complete the Project—a contribution of \$7,182,000 from Charter; and \$500,000 from Brown County, a combined \$7,682,000, or 65% of the Project’s up-front, direct construction costs. In addition, Charter will absorb all indirect costs and all operational costs of the Project going forward.

Charter’s commitment to contribute or absorb substantial costs associated with the Project, and seek grant funding for only a portion of the direct construction costs for the new network facilities, results in a budget that will leverage Charter’s existing resources, maximize the impact of grant funds, and streamline grant administration due to the limited nature of the expenditures for which Charter is seeking reimbursement.

Charter will be able to leverage its substantial existing internal resources and expertise to provide its management and supervision of the Project, and is not seeking reimbursement of its costs associated with project administration or any design, coordination, and other tasks that will be carried out by Charter internal employees within its construction, engineering, and field operations organizations. In addition to increasing the cost-effectiveness of state funds, Charter's commitment to limit the expenses included in the budget will simplify administration of the grant and verification that grant funds are expended only for allowable costs.

As set forth in the accompanying budget spreadsheet and justification, the Project includes within its proposed budget only a limited set of Charter's estimated direct, verifiable costs of construction. These consist of estimated material costs; direct contractor labor to carry out design, make-ready, and construction work; and licensing/permitting expenses. As previously stated, indirect costs and certain other direct costs associated with the effort—such as the contributions by Charter's internal employees on project design, supervision, and management—will be absorbed by Charter as part of its regular operations.

The network will also be backed and operated by Charter, the nation's second-largest broadband provider with extensive experience owning, operating, maintaining, and upgrading broadband networks, as well as well-recognized financial stability. Charter's financial resources and recognized, investment-backed commitment to rural America provide reassurance that Charter will be able to carry out the terms of the grant and continue to operate the system going forward. While these resources and assets are essential for the Project's success, Charter is not requesting any grant funding or support for its existing assets or facilities.

b. Public-private partnership

Proposed Joint Project Between Brown County and Charter

The Project will be a joint effort between Brown County and Charter, with Charter acting as the primary applicant and assuming responsibility for the construction and operation of the proposed network.

Brown County is actively engaged with the Project, and will:

- Provide the Brown County BCCAN Director to assist with efforts to complete the project should it be approved.
- Members of Brown County's Rural Broadband Committee and local town boards will also work to best communicate the new broadband options should they be funded by the Wisconsin Public Service Commission (PSC).
- Support the project through collaborative oversight, community engagement, facilitating installation operations, and direct marketing activities.
- Consult with Charter to verify build-to-location data in the proposal, including final verification of Project locations.
- Support Removal of Regulatory Barriers. Charter, as described below, is well versed in managing the regulatory processes associated with the deployment of its broadband network. Nonetheless, sometimes obstacles arise that are beyond Charter's control, such as local permitting issues, pole attachments, and access to rights-of-way and easements. To the extent it is within its scope of authority, Brown County will work with Charter to coordinate removal of these obstacles.

Charter, described in more detail below, is an experienced service provider and a leading broadband company, and is well-versed and experienced in abiding by all necessary federal, state, and local requirements that are impacted during the build out and expansion of its network. Charter's role in the Covered Partnership will consist of:

- **Construction Management:** If the Project is selected for a grant, Charter will work with Brown County to verify Project data regarding unserved and underserved households and businesses, secure the necessary permits, pole attachments, and other authority as necessary to support the Projects. In addition, Charter will complete the construction plan (including timeframes and costs) and manage all other aspects of the construction effort, maintenance of the system, and customer intake and service delivery. All networks builds and expansion will be fully owned by Charter or a Charter affiliate.
- **Commitment of Funds and Personnel:** If the Project is selected for a grant, Charter will contribute substantial private financial and operational resources to ensure the success of the Project, consisting of:
 1. A direct cash contribution to the direct design, construction, and licensing and permitting costs for the Project (a commitment estimated at \$7,182,000, or 61% of the estimated direct construction costs of the Project);
 2. A contribution of all indirect costs of the Project, which Charter will absorb itself; and
 3. By absorbing all other direct costs of the Project not captured in the direct design, construction, and licensing/permitting costs, including supervision and management of the effort by Charter personnel.
- **Collaborating on Community Engagement:** Work with Brown County to assist with digital literacy and broadband adoption strategies.

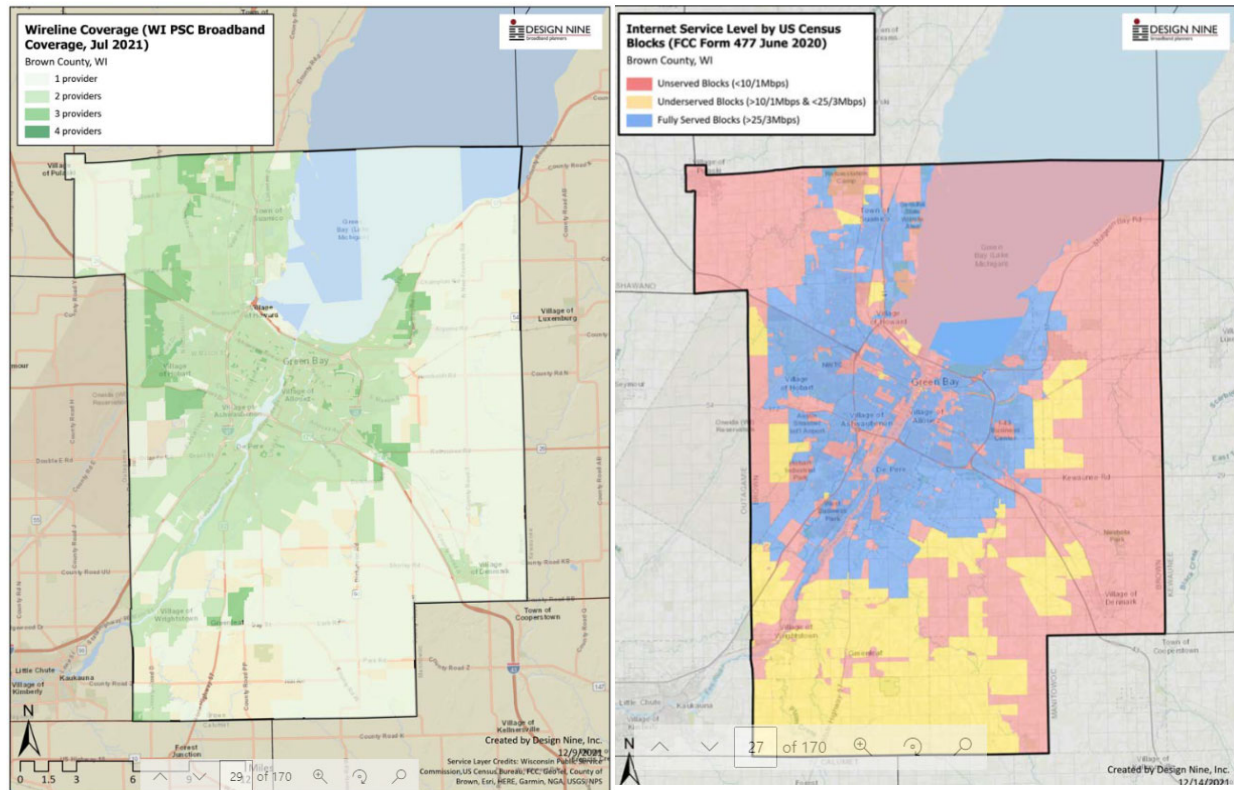
Letters of Commitment for each member of the partnership, setting forth their respective roles, are attached to this application as **Exhibit A**.

c. Existing broadband service

Our partner Brown County offers the following input:

According to the PSC's eligibility map, the proposed Project Area is considered served. However, according to Brown County, they've conducted numerous studies and surveys that all indicate they are not receiving 25/3 Mbps from the fixed wireless providers and in numerous cases even the DSL providers. The entire eastern half of Brown County is significantly underserved.

Brown County served as a pilot for GeoPartners LLC. Then Brown County participated in the NewNorth Broadband Study: <https://www.thenewnorth.com/broadband-access/>. The combined results of both studies are here <https://expressoptimizer.net/projects/Wisconsin/speedtestmap.php> The NewNorth Brown County Report indicates significant portions of the east side of Brown County (pink) are underserved ie below 10mbps. The data showing the need, from both the NewNorth report, and the visualizations of the speed tests for Brown County was recently shared at the Governor's Broadband Taskforce meeting on Wednesday, March 9, 2022.



A Wisconsin University of Wisconsin Extension report independently confirmed that the same areas in the east side of Brown County have limited access to broadband¹.

This Project will have a substantial impact in the Project Area by connecting an estimated 2,394 households, businesses and anchor institutions, to last-mile connections providing 100% of those locations with access to a first-in-class, Gigabit network offering speeds of up to 1000Mbps/500Mbps with very low latency, transforming the broadband offerings available in the community.

Provided by our Brown County Partner.

Town, Village, City	Number of Unique Speedtests	Households (passings est)	Estimated Speed test Sample %	Download Average mbps	Upload Average mbps
Town of New Denmark	99	647	15.30%	11.8	3
Town of Eaton	96	602	15.95%	12.4	2
Town of Green Bay	99	941	10.52%	14.1	2.3
Town of Humboldt	66	522	12.64%	18.1	15.5
Portions of each of these townships would be served by this project					

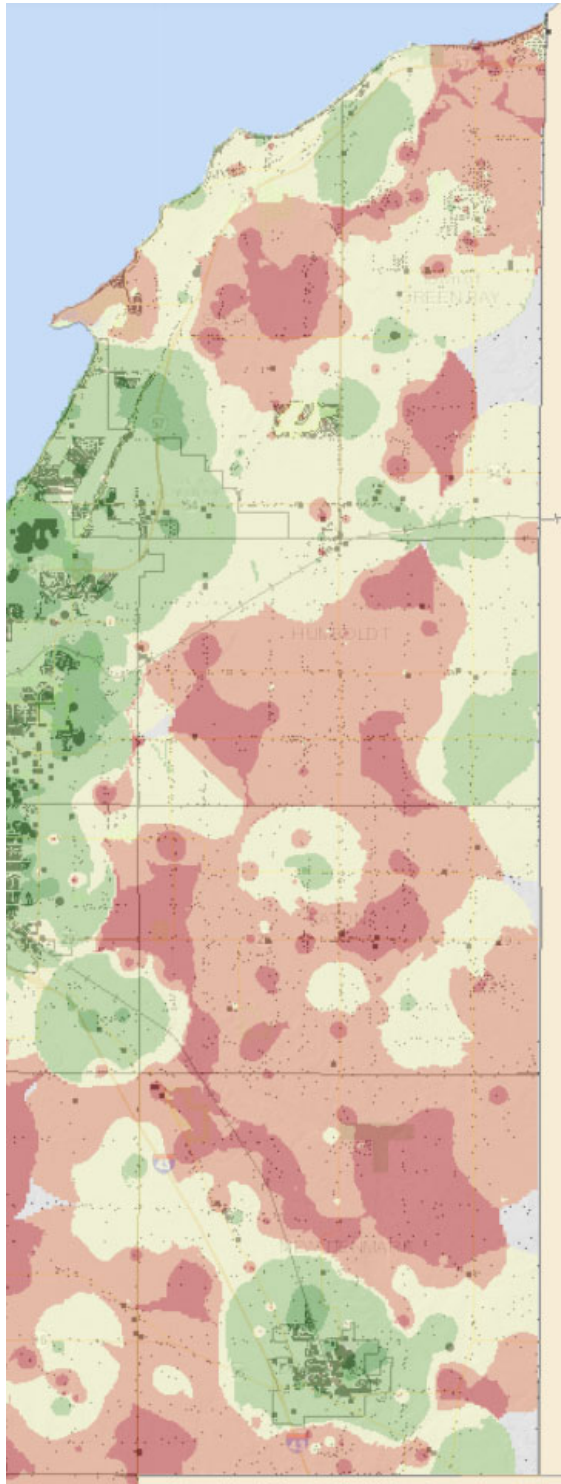
Overall the entire area in question is below 25mbps, and portions are below 5mbps. See heat map representing testing. Additional data is available in **Exhibit B**

¹ <https://uwmadison.box.com/s/rytzxkrds8uf126u6mborc5cz7ci8nvf>

Brown County – GeoPartners Visualization of speed tests for East Side of Brown County.

Testing source here:

<https://expressoptimizer2.net/public/index.php>



LandOrP2P_DL_Feb22

- 0.01 - 5 mbps
- 5.000000001 - 10 mbps
- 10.000000001 - 25 mbps
- 25.000000001 - 100 mbps
- 100.00000001 - 747.8497925 mbps

Note the sampling is quite significant in excess of 10% in all areas in this visualization, many with multiple samples.

Visualized Map link

<https://browncounty.maps.arcgis.com/apps/webappviewer/index.html?id=ae44a0c299554f7ea4e2561d82700451>

To replicate select these two layers

- ☒ Download Speed (IDW interpolation from Landline and P2P test results) ...
- ☐ PSC Expansion 2022 Grant Unserved ...
- ☐ PSC Expansion Grant 2022 Underserved ...
- ☐ ParcelGraphics ...
- ☒ Population Density (dot density) ...

This Project will have a substantial impact in the Project Area by connecting an estimated 2,394 households, businesses and anchor institutions, to last-mile connections providing 100% of those

locations with access to a first-in-class, Gigabit network offering speeds of up to 1000Mbps/500Mbps with very low latency, transforming the broadband offerings available in the community.

Current Competitor Speeds in Project Area

Currently, the proposed project area has unreliable broadband service in various. After construction, residents in the proposed project area will have access to Spectrum Internet Gig service with download speeds of up to 1000 Mbps and upload speeds of up to 500 Mbps. This network will have the capacity to serve numerous members of a household or small business simultaneously using bandwidth-intensive applications, such as video conferencing, telemedicine, video streaming, gaming, virtual or augmented reality sessions, and numerous other applications.

BROWN COUNTY

Wireline & Fixed Wireless Carriers*	FCC Tier	Tech Type	Max Down Speed	Max Up Speed	Census Block Count	% of Project Census Blocks**
Acrospire Networks, LLC	> 25 and <= 100 Mbps	Fixed Wireless	50	5	62	37.3%
AT&T Inc.	> 0 and <= 25 Mbps	DSL	6	1	2	1.2%
AT&T Inc.	> 0 and <= 25 Mbps	Fixed Wireless	10	1	25	15.1%
CenturyLink, Inc.	> 25 and <= 100 Mbps	DSL	60	5	8	4.8%
CenturyLink, Inc.	> 0 and <= 25 Mbps	DSL	25	2	147	88.6%
Deutsche Telekom AG	> 0 and <= 25 Mbps	Fixed Wireless	25	3	84	50.6%
Door County Broadband LLC	> 0 and <= 25 Mbps	Fixed Wireless	25	6	166	100.0%
Ethoplex, LLC	> 25 and <= 100 Mbps	Fixed Wireless	50	5	91	54.8%
Mercury Network Corporation	> 25 and <= 100 Mbps	Fixed Wireless	75	25	49	29.5%
Northeast Communications of Wisconsin, Inc.	> 25 and <= 100 Mbps	Fixed Wireless	100	10	25	15.1%
Telephone and Data Systems, Inc.	> 0 and <= 25 Mbps	Fixed Wireless	2	0	166	100.0%

*Competitors who do not specify speeds are not included in list.
 **Does not total 100% as multiple competitors can overlap and some census blocks may be unserved

Source: FCC Broadband 477 database Dec 2020; Map: Tableau using project area census blocks

*** as noted by Brown County, the “max down” does not match the significant sampling in the region (all areas have better than 10% sampling) – with the entire area of the project below 25/3**

d. Project impact

Service Offerings and Price

Upon completion, residents in the proposed Project Area will have access to Charter’s Spectrum Internet Gig service (up to 1000/500 Mbps). With Spectrum Internet, customers can simultaneously stream videos, download music and more without sacrificing performance. Spectrum provides free modems and the fastest, most powerful in-home WiFi to do more on more devices.

Charter employs a nationwide pricing structure (called Spectrum Pricing & Packaging), which offers standardized pricing for each tier of broadband internet service Charter offers new customers across its service territory. Charter’s pricing strategy ensures that rural customers receive the same pricing as other highly competitive areas in the state. Charter’s wireline broadband offerings currently include no data caps, usage-based pricing, early termination or modem fees.

Current prices for Charter’s Spectrum Internet Assist, Spectrum Internet, and Spectrum Internet Ultra service tiers, and its planned pricing for the Spectrum Internet Gig service tier, are as follows:²

Table 1: Standard Charter Wireline Residential Broadband Service Offerings and Prices

Speed Tier ³	Downstream Mbps	Upstream Mbps	Standard Monthly Rate – without Promotional Pricing ⁴	Installation Fee
Spectrum Internet Assist ⁵	30	4	\$17.99	\$0.00 ⁶
Spectrum Internet	200	10	\$74.99	\$49.99
Spectrum Internet Ultra	400	20	\$94.99	\$49.99
Spectrum Internet Gig	1000	500	\$114.99	\$49.99

In addition to the standard, non-promotional rates itemized above, Charter may also offer promotional pricing, including bundled discounts. Charter’s current promotional offerings can be found at <https://www.spectrum.com/internet>.⁷ Spectrum’s terms of service will apply to all tiers of service. In addition to wireline broadband services, Charter will also offer video, voice, and mobile services in the grant area.

Low Income Programs

Spectrum has engaged in several initiatives and established numerous business practices that benefit consumers in need and demonstrate our commitment to the community. As described below, Spectrum has established several programs to provide low cost internet service particularly for students and remote learning, has assisted customers struggling to pay their bills for service, and supported communities by providing good paying jobs and long-term careers, and strengthening local organizations. Charter’s current programs are described below. Just recently Charter announced an enhanced affordability solution called “Internet 100” for \$29.99, which is tied to the federal government’s new Affordable Connectivity Program (ACP). Customers qualifying for ACP in Wisconsin will be eligible to receive a new low-cost, low-income product offering of up to 100Mbps download and 10Mbps upload for less than the monthly \$30 ACP subsidy. This service will remain available for the duration of the ACP.⁸ For the duration of the ACP, Charter also currently plans to continue offering Spectrum Internet Assist to customers who meet the eligibility and prefer to purchase that service.

² All rates, speeds and terms of service stated herein are subject to change.

³ Represented pricing is for wireline residential broadband service only. In addition to wireline broadband services, Charter will also offer video, voice, and mobile services in the grant area.

⁴ Customers can add WiFi for \$5.00 per month (Spectrum Internet Assist, Spectrum Internet & Spectrum Internet Ultra).

⁵ Spectrum’s Internet Assist program provides 30 Mbps broadband to qualified families with children on the National School Lunch Program or seniors receiving supplemental income.

⁶ For self-installation only. Additional fees may apply for professional installation.

⁷ All promotional offers are subject to change and may not be available in all areas or to all customers.

⁸ The discount is up to \$75 per month in Tribal Lands. The ACP is limited to one monthly service credit per household. Other program qualifications and restrictions may be found at www.spectrum.net/support/internet/affordable-connectivity-program. Terms and conditions of product service and offering may be subject to change.

- **Stay Connected K-12 Program:** To help address the lack of Internet connectivity faced by some student households, through the Stay Connected K-12 program, Spectrum is working directly with schools and school districts across its footprint to assist them in offering high-speed, cable broadband Internet access to students, educators, and staff in their homes. Spectrum is currently connecting thousands of students and educators through this program across the Country. This product offering helps to ensure that learning, teaching, and working are uninterrupted by giving schools and school districts the flexibility to add students to the program when needed, and provide much-needed in-home connectivity at speeds up to 50 Mbps/5 Mbps. To date, Spectrum has established such relationships with school districts in Wisconsin and 18 other states, including Alabama, California, Colorado, Connecticut, Florida, Georgia, Idaho, Indiana, Kentucky, Maine, Massachusetts, Minnesota, Missouri, New York, Ohio, Oregon, Texas, and Washington.
- **Bulk Rate Solution to Bridge Digital Divide:** Charter now also offers a bulk rate partnership opportunity for counties, municipalities, housing authorities, or other local entities to identify homes in underserved areas and provide them with a heavily discounted bulk rate for Spectrum's Internet service offering. If the County is interested in exploring a bulk rate discount program, Spectrum is happy to further discuss this at the appropriate time.

e. Scalability

Charter's participation in the Federal Communications Commission's Rural Digital Opportunity Fund (RDOF) rural broadband expansion program will allow significant synergies with Charter's existing infrastructure and scalability in connection with this Project. Charter's RDOF will add an estimated 1,795⁹ additional locations in Brown County beyond what the proposed Project would provide.

Charter's network design offers scalability that non-wireline offerings cannot match. The FTTP EPON architecture proposed for the Project will scale to support customer growth and data usage growth for (a) ever increasing application requirements; (b) increasing quality demand; and (c) lower response/latency demands for ever increasing usage of highly interactive applications.

FTTP EPON technologies leverage fiber optic cables that provide vast amounts of bandwidth over a very low loss transmission medium. Fiber backbones operated by the largest communications companies in the world, such as Charter, rely on fiber optic cables to carry Terabits per second of traffic in a single fiber strand. This same technology concept is applied in the last mile FTTP architecture, providing growth support for decades to come. Scalable elements also include routers and switches that support higher speeds and services.

As Charter adds customers over time and as customers consume more bandwidth, Charter's scalable model and proven capacity management processes will accommodate this growth. While Charter will be building a new last mile FTTP EPON network in the Project Area, this last mile network will be connected to Charter's existing robust and scalable network tiers, which are already in place and ready for growth. Charter augments its capacity through normal operating procedures, and these procedures will extend to the proposed Project Area seamlessly.

⁹ Estimated number of locations provided by the FCC at the time of award. Actual number of locations subject to future walkout, design, engineering and other verification.

In addition, recognizing the importance of fast, reliable service for community institutions, **Charter also offers up to 100 Gbps symmetrical speeds to large businesses, schools, libraries, hospitals, and other important community institutions through customized dedicated builds by its Spectrum Enterprise business organization.** The present application and proposed budget do not include the costs of such customized builds; however, Charter's network presence in the project area would better position the company to make such offers available.

f. Economic development

Provided by our Brown County Partner:

Brown County adopted a Digital Vision document in June 2019 in which we recognize that Digital Evolution is happening all around us, touching every aspect of our personal and professional lives. We adopted this vision so that we may foster collaboration within government and the community, capture opportunities for Brown County to prosper and grow, and help position Brown County as a leader in Wisconsin and the Upper Midwest. In order to achieve this, we must support proposals and projects like this to improve the lives of all Brown County residents and provide them opportunities to live, work, and play respectful of their needs.

High-speed internet access is vital in today's interconnected world for education, work, healthcare, public safety, and other community needs. These rural portions of Brown County are currently considered unserved and underserved areas for access to high-speed internet.

Economic impact the project could have for an individual business located in the project area.

We live in a global economy and living and working through the pandemic has demonstrated first-hand the need for a quality, reliable broadband connection for businesses large and small.

The availability of high speed broadband is a necessity to retain the existing workforce and a key consideration of companies looking to establish or relocate facilities.

How an improved download and upload transmission speed could better support a specific business in the project area.

As Wisconsin's workforce adapted to remote work, those without a reliable broadband connection struggled to stay connected. Improved download and upload speed benefit any employee working remotely.

How improved broadband service could impact residential property values, supported by local sales data if available.

The availability of high-speed internet is often a contributing factor in a buyer's decision making when searching for a home. The National Realtors Association has estimated the lack of broadband could reduce the value of a home up to five percent. As buyers migrate from an urban to a rural setting, homes without access to reliable broadband are at a considerable disadvantage.

How improved broadband service to a residential portion of the project could benefit a telecommuting population.

The pandemic has forced employers and employees to evaluate how they work. In many cases, remote work is not only allowed, but encouraged. A robust, reliable broadband network is essential as the workplace evolves from commuting to the home office rather than the urban office. The investment from this grant will enhance the remote work experience.

How the speeds and service being offered by the project fits with current and future economic needs of the community and local businesses.

FTTP technology in rural communities will bring benefits that are scalable to meet future needs. Businesses benefit by having the fastest speeds available and residents benefit from technology they can utilize for remote work, remote learning, telehealth and connecting with the world.

How the proposed project will affect the ability of individuals to access health care service from home, including any impact upon the costs of those services.

A recent study published in January 2021 by the University Extension-Madison entitled, *Broadband and the Wisconsin Economy*, analyzes data collected by the University of Wisconsin-Madison Population Health Institute and reported in the County Health Rankings. The study found that the “*data supported the notion that a lack of access to the internet and broadband could be associated with higher levels of fair to poor health and a higher number of poor mental health days as counties that have more limited access to the internet and broadband tend to have poorer health outcomes*”¹⁰.

Charter’s proposed FTTP network is well suited for bandwidth-intensive applications like telemedicine. Charter’s FTTP network would enable customers to engage in virtual doctor visits without leaving their homes. Accordingly, telehealth is a promising approach to reduce health disparities in rural communities by bringing specialized healthcare to these communities where such care was previously unavailable. Telehealth also facilitates monitoring and follow-up care for chronic health conditions, and connecting providers in remote areas, mental health services, and access to online pharmacies. Local public health departments can also leverage telehealth approaches to better serve their communities.

How the proposed project will affect the ability of students to access educational opportunities from home

The rural digital divide in education has never been more amplified than it was during the pandemic. “*Rural Voices for Prosperity: A Report of the Governor’s Blue Ribbon Commission on Rural Prosperity*” succinctly captured the challenges faced by rural students lacking adequate broadband by stating, “*Students that lack broadband access experience competitive disadvantages and large barriers to preparing for the 21st century workplace*”¹¹.

If awarded, this project will help close the rural digital divide and open a whole new learning experience for students eager

¹⁰ <https://economicdevelopment.extension.wisc.edu/files/2021/06/2021-01-07-Broadband-Report.pdf>

¹¹ <https://ruralwi.com/wp-content/uploads/2021/10/Governors-Blue-Ribbon-Commission-Report.pdf>

A description of how the proposed project will affect the ability of individuals to access health care service from home, including any impact upon the costs of those services.

Charter's proposed FTTP network is well suited for bandwidth-intensive applications like telemedicine. Charter's FTTP network would enable customers to engage in virtual doctor visits without leaving their homes. Accordingly, telehealth is a promising approach to reduce health disparities in rural communities by bringing specialized healthcare to these communities where such care was previously unavailable. Telehealth also facilitates monitoring and follow-up care for chronic health conditions, and connecting providers in remote areas, mental health services, and access to online pharmacies. Local public health departments can also leverage telehealth approaches to better serve their communities.

g. Effect upon broadband service to adjacent areas

This proposed project will not impair the ability of a broadband service provider or competing broadband service provider to extend broadband service to areas adjacent to the proposed project area.

III. Additional information supporting the application

a. Charter's History and Experience

Across the nation and in Wisconsin, Charter is a leading connectivity company providing superior products and services through its Spectrum brand of services and investing in the infrastructure, technology, and people powering the future. Charter is at the intersection of technology and entertainment, facilitating communications that connect more than 32 million residential and business customers in 41 states. Charter's commitment to serving customers and exceeding their expectations is the bedrock of Spectrum's business strategy and is the philosophy that guides its 93,000+ employees (that includes the approximately 3,600 employees who call Wisconsin home).

Nationally, Charter is the second largest broadband provider. The company has achieved growth through innovation and acquisitions of cable properties, including completing transactions with Time Warner Cable and Bright House Networks. U.S. News and World Report recently named Spectrum Internet as the **"Best Internet Service Provider for Rural Areas."**¹² Charter's commitment to service quality has resulted in Multichannel News naming its Spectrum brand as **Operator of the Year for 2020**, CableFax naming us **"2021 MSO of the Year,"**¹³ and CNET naming Spectrum the **"Best Cable Internet Provider"** for 2022.¹⁴ Spectrum's unparalleled commitment to service quality was especially evident in response to the pandemic. Charter's network continued to perform well despite higher levels of peak bandwidth usage. And Charter accomplished all this while making adjustments to how and where we worked in response to COVID protocols.

¹² U.S. News and World Report, *Best Internet Providers for Rural Areas* (July 8, 2021), <https://www.usnews.com/360-reviews/internet-providers/best-rural>

¹³ <https://www.cablefax.com/event/2021-cablefax-top-ops>

¹⁴ <https://www.cnet.com/home/internet/best-cable-internet/>

Charter has invested nearly \$40 billion in infrastructure and technology over the last five years as part of its long-term commitment to expanding broadband access across urban, suburban and rural areas to connect more Americans. From 2018-2020 alone, Charter extended its network to reach an additional 2.5 million new homes and businesses, about a third in rural areas. Charter has recently announced a \$5 billion dollar initiative through RDOF to connect more than a million currently-unserved, mostly rural families and small businesses to reliable broadband service with speeds of up to 1 gigabit per second, including adding significant resources to its construction department focused solely on adding nearly 115,000 miles of new network infrastructure to its more than 750,000 existing miles. Charter also plans to hire more than 2,000 employees and contractors to support the expansion nationwide. Wisconsin is the state where Charter received its largest RDOF award.

Charter will use the same network deployment and operational procedures in the Project Area that are currently successfully employed across the country. These practices include documented and thoroughly tested methods of managing network performance, managing service issues at a network or customer level, and coordinating change management with minimal or no disruption to customers. All of Charter's services are delivered over its state-of-the-art network and Charter backs them up with professional customer service and support from local technicians. Charter is dedicated to bringing its clients innovative, reliable services, and responsible care.

In Wisconsin, Charter (and its predecessor companies) have been providing broadband internet service for decades. Charter currently serves over 800 communities in Wisconsin, and provides broadband internet, video and voice service to more than 1.5 million customers, operating more than 40,000 miles of plant. In 2021 Charter began its commitment to build more than 140,000 new, unserved locations in Wisconsin through RDOF. More than \$668 million will be invested in Wisconsin, which includes an expected private investment of approximately \$500 million by Charter and \$168 million in support won by Charter in the FCC's RDOF auction. For this Project, Charter will be able to draw on the experience and capabilities of its regional and local personnel building and maintaining broadband infrastructure in all of these efforts.

As stated above, Charter has extensive experience building new network across 41 states every year, including deployment of its network into unserved rural areas, is well informed and practiced in adhering to required permitting processes and laws, and has well-established procedures to ensure that its networks are always constructed consistent with all applicable legal and regulatory requirements.

Charter's construction project management system, called PRISM, contains an exhaustive guided workflow to manage all aspects of the construction process, including all necessary federal, state, and/or local governmental permits and approvals. The PRISM permit module enforces strict adherence to permitting rules, ensuring that steps in construction do not proceed without verified and approved permit documentation present in the system. Training is conducted frequently by a dedicated training group in Charter's Field Engineering support organization to ensure Charter's Construction Coordinators are well versed on the business processes and systemic solutions that projects are managed effectively and efficiently.

Prior broadband expansion projects

Charter recognizes the importance of extending broadband service to unserved and underserved rural Wisconsin. Since 2014, Charter has actively participated in the Wisconsin Public Service Commission State Broadband Grant Program and has received 17 broadband grant awards. Twelve of these grant projects have been completed and of the remaining five, one is expected to be completed in the spring of 2022 and the remaining four are expected to be completed by December 31, 2024. Through these

public-private projects, thousands of previously unserved and underserved residents now have access to broadband.

The below chart provides a list of our successful public/private broadband expansion efforts in Wisconsin since 2018.

COMPLETED PROJECTS

Area	County	Community	Residential and Business Locations added	Activation date	Technology Used	Grant or Full Spectrum Investment
Pardeeville	Columbia	Village of Pardeeville	1045	Jun 2018	Hybrid Fiber Coax	Full Spectrum Investment
Dunn	Dane	Town of Dunn	117	Jun 2018	Hybrid Fiber Coax	State BB Grant
Fall River	Columbia	Village of Fall River	780	Mar 2019	Hybrid Fiber Coax	Full Spectrum Investment
King	Lincoln	Town of King	323	Jan 2020	Hybrid Fiber Coax	State BB Grant
Monticello	Green	Village of Monticello	567	Feb 2020	Hybrid Fiber Coax	Full Spectrum Investment
Orfordville & Footville	Rock	Villages of Orfordville & Footville	843	July 2020	Hybrid Fiber Coax	Full Spectrum Investment
Menominee	Menominee	Menominee Tribe	210	Dec 2020	FTTP	CARES Act Grant
Walter Dr - Woodruff	Oneida	Town of Woodruff	68	Dec 2020	Hybrid Fiber Coax	State BB Grant
Anson	Chippewa	Town of Anson	57	Dec 2020	Hybrid Fiber Coax	State BB Grant
Aedan Egan-Belgium	Ozaukee	Village of Belgium	19	Feb 2021	Hybrid Fiber Coax	State BB Grant
Strawberry Glen – Jackson	Washington	Town of Jackson	46	Feb 2021	Hybrid Fiber Coax	State BB Grant
Fairwater – Ripon	Fond du Lac	Town of Ripon	185	May 2021	Hybrid Fiber Coax	State BB Grant
Lake Michigan Dr – Sturgeon Bay	Door	Sturgeon Bay	134	Jun 2021	FTTP	State BB Grant
Marquette	Green Lake	Village of Marquette	164	Aug 2021	Hybrid Fiber Coax	State BB Grant
Randolph	Columbia	Village of Randolph	837	Oct 2021	Hybrid Fiber Coax	State BB Grant
Lyons	Walworth	Town of Lyons	53	Nov 2021	Hybrid Fiber Coax	State BB Grant
Menominee Phase 2	Menominee	Menominee Tribe	26	Dec 2021	FTTP	CARES Act Grant

PROJECTS IN PROGRESS

Area	County	Community	Residential and Business Locations added	Deadline to complete	Technology Used	Grant or Full Spectrum Investment
Eagle River – Silver Lake, Rangeline & Deerskin	Brown	Towns of Washington & Lincoln	705	Summer 2022	FTTP	State BB Grant
Racine	Racine County	Countywide	2000	December 31, 2024	FTTP	State BB Grant
Kenosha	Kenosha County	Countywide	918	December 31, 2024	FTTP	State BB Grant
Walworth	Walworth County	Countywide	1648	December 31, 2024	FTTP	State BB Grant
Town of Janesville	Rock	Town of Janesville	39	December 31, 2024	FTTP	State BB Grant

b. A description of how the proposed project will or will not duplicate existing broadband infrastructure.

Charter will not build to any existing locations already served by Charter. Moreover, all of the locations proposed for the Project are either “unserved” or “underserved” as defined in Wis. Stat. § 196.504, so the Project does not duplicate any other provider’s existing infrastructure in any “served” area.

c. A description of an applicant’s financial ability to undertake the proposed broadband construction project.

Charter’s proposed Project budget includes only a limited set of Charter’s estimated direct, verifiable costs of construction. These consist of estimated material costs; direct contractor labor to carry out design, make-ready, and construction work; and licensing/permitting expenses. Indirect costs and certain other direct costs associated with the effort—such as the contributions by Charter’s internal employees on project design, supervision, and management—will be absorbed by Charter as part of its regular operations.

Once constructed, the State can also have a high degree of comfort that the Project will be sustainable. The network will also be backed and operated by Charter, the nation’s second-largest broadband provider with extensive experience owning, operating, maintaining, and upgrading broadband networks, as well as well-recognized financial stability. Charter has substantial cash flow, revolver capacity, and access to the capital markets. Charter’s financial resources and recognized, investment-backed commitment to rural America provide reassurance that Charter will be able to carry out the terms of any grant and continue to operate the system going forward.

Charter Communications, Inc., the company behind the customer-facing brand of Spectrum, is a Fortune 70 company with a market capitalization near \$100 billion. All portions of the project to be funded by Charter will be funded from the company’s general construction budget. Full copies of Charter’s most recent financials can be accessed here:

- Annual Report to Shareholders: <https://ir.charter.com/financial-information/annual-reports>

- SEC Filings: <https://ir.charter.com/financial-information/sec-filings>
- Annual Form 10-K for year ended December 31, 2021: <https://ir.charter.com/static-files/63606f63-1b11-4d60-91a0-5395f1552592>

Charter funds its construction projects using a centralized holding company planning model. For the proposed Project, Charter will aggregate needs and accumulate funds at the holding company level using a mix of available funding pools, including ongoing business free cash flow, existing credit lines, and new bond issuances, which could include high yield or investment grade bonds similar to those in our debt structure today. Our goal is to mix these resources as efficiently as possible. We continually evaluate our collective funding need and utilize funding mechanisms based on what is currently most advantageous for Charter. Our centralized funding entities will then disperse funds to the Charter affiliate participating in the Project to fund the Project on an as needed basis.

Charter has more than adequate cash flow to meet all Project obligations, including both initial construction and ongoing operation of the proposed network. Charter's free cash flow generally reflects the cash flow from our business that is available for investment, debt repayment, or for distribution to our shareholders in a given year. Free cash flow has already been reduced for our expected interest payments and normal capital expenditures. Charter's free cash flow in 2018, 2019, 2020, and 2021 was \$2.2b, \$4.6b, \$7.1b, and \$8.7b, respectively. Collectively, our free cash flow, revolver capacity, and access to capital markets reflect more than sufficient resources to fund the proposed Project. In addition, consensus estimates of our ongoing free cash flow would be more than sufficient to fund our debt maturity obligations as they come due, along with allowing us to continue to operate our business, including the build-out systems.



March 17, 2022

Ms. Steffany Powell Coker
Secretary to the Commission
Public Service Commission of Wisconsin
4822 Madison Yards Way
North Tower - 6th Floor
Madison, WI 53705-9100

RE: FY 2022 BROADBAND EXPANSION GRANT APPLICATION

Dear Ms. Coker:

In response to The Fiscal Year 2022 Broadband Expansion Grant Cycle in collaboration with Spectrum Mid-America, LLC, by its manager, Charter Communications Inc. Charter ("Spectrum" or "Charter") hereby submits the enclosed Application, which we believe appropriately recognizes the urgency of the request and sets forth a straight-forward implementable plan to connect the most unserved and underserved homes utilizing the available funding.

Our proposal, if accepted, will deliver robust high speed internet with up to 1 gigabit per second ("Gbps") download and 500 megabits per second ("Mbps") upload speeds, to 2,394 locations identified in Spectrum's Application in Brown County, using fiber-to-the-premises (FTTP EPON) technology.

Charter has invested nearly \$40 billion in infrastructure and technology nationally over the last five years as part of its long-term commitment to expanding broadband access across urban, suburban and rural areas to connect more Americans. In 2021, Charter extended its network to reach an additional 1.1 million new homes and businesses across the country, including an additional 41,000 in Wisconsin.

Backed by more than 3,591 local employees, \$670 Million in capital investment in Wisconsin over the last two years, and a robust gigabit capable network, we are uniquely positioned to meet your objectives in a more efficient and meaningful way than any other applicant.

Charter recognizes the urgent need for extending access to reliable broadband to all its residents. Charter, through its Spectrum brand of companies, currently serves approximately 1.5 million customers in Wisconsin, and more than 32 million customers nationwide. Over an advanced communications network, the company offers a full range of state-of-the-art residential and business services including Spectrum Internet, TV, Mobile and Voice.

Our continued commitment to providing broadband in the State is further evidenced by our 2021 announcement to build more than 140,000 unserved locations in Wisconsin through the Federal Communications Commission's Rural Digital Opportunity Fund ("RDOF") auction. More than \$668 million will be invested in Wisconsin, which includes an expected private investment of approximately \$500 million by Charter and \$168 million in support won by Charter in the FCC's RDOF auction. In Brown County we will be building 1,795 RDOF locations.

Each day that passes without connectivity increases the gap between those who have broadband and those who do not. We believe this proposal echoes the State's strong desire to bring connectivity to unserved and underserved residents of the state. Charter is excited for the opportunity to work with the Wisconsin Public Service Commission to bring continued major investment of broadband expansion in the State.

Please find the detail of our response enclosed. Again, we are pleased to be considered for such an important and ambitious project. Thank you for your leadership on this critical issue.

Sincerely,

A handwritten signature in black ink, appearing to read 'AR', with a stylized, flowing script.

Adam Raschka,
Regional Senior Director, Government Affairs

March 16, 2022

Dear Sirs and Madams,

The community of Town of Humboldt, Brown County WI is pleased to support Charter Communications' broadband grant application. Our community is supportive of Charter's broadband grant application because of their plan to invest rural broadband installation.

If you look around the state, Charter is partnering with communities like ours to expand broadband to previously unserved communities. Why not add Town of Humboldt to the list? This community needs and deserves broadband access. We want to help Charter in every way to ensure internet access for our rural residents.

Internet access is important today for education, work, healthcare, public safety, and other community needs which is why we will continue to support Charter and thank them for this opportunity to grow as a community.

We are excited about this broadband grant application and cannot wait to see what is in store for us if you approve this application.

Sincerely,

Town of Humboldt Board of Supervisors
Tim VanPay, Chairman
Wes Dorner, Supervisor
Jeff Zlatohlavek, Supervisor



JOEL KITCHENS

STATE REPRESENTATIVE • 1ST ASSEMBLY DISTRICT

March 21, 2022

Public Service Commission of Wisconsin
Steffany Powell Coker, Secretary to the Commission
Hill Farms State Office Building
North Tower, 6th Floor
4822 Madison Yards Way
Madison, WI 53705

Dear Ms. Powell,

Please accept this letter as my support for the application being submitted to your agency by Brown County and Charter Communications that seeks approximately \$4 million to provide high-speed internet services to 2,394 homes and businesses in the towns of Scott, Green Bay, Humbolt, Eaton, New Denmark, Ledgeview and Bellevue

The \$4 million grant represents about 35 percent of the total build cost.

Rural residents and businesses need access to high speed internet to participate in the modern global economy, to pursue educational and professional development opportunities and to reach emergency services quickly. The recent pandemic has only reinforced the fact that access to a reliable, quality internet service is crucial.

The investment of broadband infrastructure for this unserved area of Brown County would provide a critical tool and lifeline for its residents. Students currently lacking internet would have access to learning resources both at school and in homes. Business could reach new customers and have access to new resources to help generate a better profit and new jobs. This proposal would strengthen the whole county.

Thank you for your consideration and please let me know if you have any questions.

Sincerely,

A handwritten signature in black ink, reading "Joel Kitchens", is located below the "Sincerely," text.

State Rep. Joel Kitchens
1st Assembly District

EXECUTIVE

Brown County

305 E. WALNUT STREET
P.O. BOX 23600
GREEN BAY, WI 54305-3600



Troy Streckenbach

PHONE (920) 448-4001 FAX (920) 448-4003

BROWN COUNTY EXECUTIVE

March 14, 2022

**Public Service Commission of Wisconsin
Broadband Grant Office
Attn: Steffany Powell Coker
4822 Madison Yards Way
North Tower-6th Floor
Madison, WI 53705-9100**

RE: Letter of Support for:
Charter Communications/Eastern Brown County – FWA Grant Program

Dear Ms. Coker:

Brown County is pleased to support Charter Communications' broadband grant application. Our community is supportive of Charter's broadband grant application because of their plan to invest in portions of the Village of Bellevue and the Towns of Eaton, Green Bay, Humboldt, New Denmark, and Scott.

If you look around the state, Charter is partnering with communities like these to expand broadband to previously unserved communities. Why not add rural areas of eastern Brown County to the list? This community needs and deserves broadband access. We want to help Charter in every way to ensure internet access for the residents and businesses in the Village of Bellevue and the Towns of Eaton, Green Bay, Humboldt, New Denmark, and Scott.

Internet access is important today for education, work, healthcare, public safety, and other community needs which is why we will continue to support Charter and thank them for this opportunity to grow as a community.

We are excited about this broadband grant application and cannot wait to see what is in store for rural portions of eastern Brown County if you approve this application.

Sincerely,

A handwritten signature in cursive script, reading "Troy Streckenbach".

**Troy Streckenbach
Brown County Executive**

TOWN OF EATON

3877 S. Michiels Road
Denmark, WI 54208
920 863 2852

Jim Osterloh
Chairman

Dawn Konop
Clerk

Becky Hawbecker
Treasurer

Mike Goral
Kevin Taicher
Supervisors

TO: Public Service Commission of Wisconsin
Broadband Grant Office
Attn: Steffany Powell Coker
[4822 Madison Yards Way](#)
North Tower-6th Floor
Madison, WI 53705-9100

The Town of Eaton, Brown County supports the Brown County's resolution in support of a project sponsored by Charter (Spectrum) for large portions of the east side of Green Bay.

The Town of Eaton has several individual businesses that would benefit from broadband services. The current internet service is very unreliable, resulting in business need not being met.

The Town of Eaton has several families participating in home schooling program, and streaming class quite often very difficult.

With an aging population in the Town of Eaton, we have more home health care needs, with area hospitals require broadband service to connect to patients check in's and follow up, maintain the patient/health care levels of service.

Local Real Estate agents have contacted the Town of Eaton requesting the plan for future broadband, without a plan the town of Eaton is less than desired area to move to.

Thank you for your consideration.

The Town of Eaton



ANDRÉ JACQUE

STATE SENATOR • 1ST SENATE DISTRICT

Phone: (608) 266-3512

Fax: (608) 282-3541

Sen.Jacque@legis.wi.gov

State Capitol • P.O. Box 7882

Madison, WI 53707-7882

Steffany Powell Coker
Secretary to the Commission
Public Service Commission of Wisconsin
North Tower, 6th Floor
Hill Farms State Office Building
4822 Madison Yards Way
Madison, Wisconsin 53705

Dear Ms. Coker:

I'm pleased to write this letter in support of a Broadband Expansion Grant application for Brown County in partnership with Charter Communications. The project would extend home broadband to 2,394 homes and businesses in the County.

As the State Senator for the area, I believe this is the very type of project this program was designed to fund. Without significant support from the grant, it would be challenging to build this much-needed project. We are all aware of the critical need for faster internet service for both work demands and quality of life.

Those needs existed well before the many challenges posed by COVID-19. We've since seen an unprecedented transition to virtual methods of communication for educational instruction, business interactions, and even social engagement that in many ways are here to stay. Many areas have particularly struggled in these adjustments as faster quality internet connections may at best be available at local municipal buildings such as a local library, if at all. I have contacted providers previously on behalf of area residents, several of whom organized petitions for expanded service. I see this proposal as a tremendous collaborative opportunity for success in moving beyond those previous pleas that fell on deaf ears.

Extending network connectivity is pivotal to fulfilling citizens' economic and private needs and has become an infrastructure necessity in the modern world for my constituents.

Thank you for your consideration of my support for this proposed project.

Sincerely,

Senator André Jacqué
1st Senate District

No. 14c -- **RESOLUTION IN SUPPORT OF BROADBAND GRANT FUNDS FOR SPECTRUM MID-AMERICA, LLC.**

TO THE HONORABLE CHAIRMAN AND MEMBERS
OF THE BROWN COUNTY BOARD OF SUPERVISORS

Ladies and Gentlemen:

WHEREAS, having access to high-speed internet has become essential for the businesses and residents of Brown County; and

WHEREAS, the Wisconsin Public Service Commission (PSC) has identified numerous locations throughout Brown County that do not meet minimal 25mbps download and 3mbps upload speeds. In particular, a good portion of the east side of Brown County does not meet this standard; and

WHEREAS, Spectrum Mid-America, LLC, managed by Charter Communications, Inc., (Spectrum) is applying for the *Wisconsin PSC ARPA Broadband Access Grant* (Fiscal Year 2022) to serve identified areas on the east side of Brown County. The estimated total project cost is \$11,781,228 (with Spectrum putting in approximately \$7,182,000; the County being asked to put in \$500,000; and the State of Wisconsin putting in the remainder, approximately \$4,599,228). The project is expected to provide access of 100mbps or better download, and 20mbps or better upload, for the approximately 2,394 underserved homes and businesses in eastern Brown County; and

WHEREAS, in order for Spectrum to be a successful candidate and receive the requested grant funding from the State, it is desirable that Brown County indicate in this Resolution that, if Spectrum is awarded the grant funds it has requested from the state for this project, then Brown County will provide \$500,000 to Spectrum for the project. The \$500,000 will be expended from the already approved \$8.9 million in broadband funds set aside in ARPA.

NOW, THEREFORE, BE IT RESOLVED, that if the State of Wisconsin awards Spectrum broadband grant funds as described above, and Spectrum accepts, then Brown County will pay \$500,000 to Spectrum to support the project described above, and described in the application submitted by Spectrum to the state of Wisconsin for the *PSC 2022 ARPA Broadband Access Grant* funds, and that if the grant is not approved then these funds will not be expended; and

BE IT FURTHER RESOLVED, that relevant County officers and agents shall take any and all actions necessary to carry out the directives in this Resolution.

Fiscal Note: This resolution does not require an appropriation from the General Fund. The County has allocated \$500,000 in ARPA funds for this project within the 2022 budget.

Respectfully submitted,

ADMINISTRATION COMMITTEE

Approved By: /s/ Troy Streckenbach Date: 02/17/2022

22-037R

Authored by: Information Technology

Final Draft Approved by Corporation Counsel

A motion was made by Supervisor Schadewald and seconded by Supervisor Murphy "to approve." Motion carried unanimously with no abstentions.

ATTACHMENT TO RESOLUTION #14C



August Neverman
Broadband & BCCAN Director

www.BrownCountyWI.gov

august.neverman@browncountywi.gov

920-448-7860

RESOLUTION/ORDINANCE SUBMISSION TO COUNTY BOARD

DATE: Jan 7, 2022
REQUEST TO: Administration and County Board
MEETING DATE: Feb 3 and February 16, respectively
REQUEST FROM: August Neverman
Broadband & BCCAN Director

REQUEST TYPE: ☒ New resolution ☐ Revision to resolution
☐ New ordinance ☐ Revision to ordinance

TITLE: RESOLUTION IN SUPPORT OF BROADBAND GRANT FUNDS FOR SPECTRUM MID-AMERICA, LLC

ISSUE/BACKGROUND INFORMATION:

Spectrum is trying again for the 2022 WI-State PSC Broadband Grant.

ACTION REQUESTED:

Approve resolution allocating \$500k of \$8.9 million set aside to PSC grant request.

FISCAL IMPACT:

NOTE: This fiscal impact portion is initially completed by requestor, but verified by the DOA and updated if necessary.

1. What is the amount of the fiscal impact? \$500,000
2. Is it currently budgeted? ☒ Yes ☐ No ☐ N/A (if \$0 fiscal impact)
 - a. If yes, in which account? ARPA Funds set aside for Broadband (\$8.9mil)
 - b. If no, how will the impact be funded? _____
 - c. If funding is from an external source, is it one-time ☐ or continuous? ☐
3. Please provide supporting documentation of fiscal impact determination.

☒ COPY OF RESOLUTION OR ORDINANCE IS ATTACHED

14C

11/17/2018



August Neverman
Broadband & BCCAN Director

www.BrownCountyWI.gov

august.neverman@browncountywi.gov

920-448-7860

RESOLUTION/ORDINANCE SUBMISSION TO COUNTY BOARD

DATE: Jan 7, 2022
REQUEST TO: Administration and County Board
MEETING DATE: Feb 3 and February 16, respectively
REQUEST FROM: August Neverman
Broadband & BCCAN Director

REQUEST TYPE: ☒ New resolution ☐ Revision to resolution
☐ New ordinance ☐ Revision to ordinance

TITLE: RESOLUTION IN SUPPORT OF BROADBAND GRANT FUNDS FOR SPECTRUM MID-AMERICA, LLC

ISSUE/BACKGROUND INFORMATION:

Spectrum is trying again for the 2022 WI-State PSC Broadband Grant.

ACTION REQUESTED:

Approve resolution allocating \$500k of \$8.9 million set aside to PSC grant request.

FISCAL IMPACT:

NOTE: This fiscal impact portion is initially completed by requestor, but verified by the DOA and updated if necessary.

1. What is the amount of the fiscal impact? \$500,000
2. Is it currently budgeted? ☒ Yes ☐ No ☐ N/A (if \$0 fiscal impact)
 - a. If yes, in which account? ARPA Funds set aside for Broadband (\$8.9mil)
 - b. If no, how will the impact be funded? _____
 - c. If funding is from an external source, is it one-time ☐ or continuous? ☐
3. Please provide supporting documentation of fiscal impact determination.

☒ **COPY OF RESOLUTION OR ORDINANCE IS ATTACHED**

140

February 16, 2022

TO THE HONORABLE CHAIRMAN AND MEMBERS
OF THE BROWN COUNTY BOARD OF SUPERVISORS

Ladies and Gentlemen:

**RESOLUTION IN SUPPORT OF BROADBAND GRANT FUNDS FOR
SPECTRUM MID-AMERICA, LLC**

WHEREAS, having access to high-speed internet has become essential for the businesses and residents of Brown County; and

WHEREAS, the Wisconsin Public Service Commission (PSC) has identified numerous locations throughout Brown County that do not meet minimal 25mbps download and 3mbps upload speeds. In particular, a good portion of the east side of Brown County does not meet this standard; and

WHEREAS, Spectrum Mid-America, LLC, managed by Charter Communications, Inc., (Spectrum) is applying for the *Wisconsin PSC ARPA Broadband Access Grant* (Fiscal Year 2022) to serve identified areas on the east side of Brown County. The estimated total project cost is \$11,781,228 (with Spectrum putting in approximately \$7,182,000; the County being asked to put in \$500,000; and the State of Wisconsin putting in the remainder, approximately \$4,599,228). The project is expected to provide access of 100mbps or better download, and 20mbps or better upload, for the approximately 2,394 underserved homes and businesses in eastern Brown County; and

WHEREAS, in order for Spectrum to be a successful candidate and receive the requested grant funding from the State, it is desirable that Brown County indicate in this Resolution that, if Spectrum is awarded the grant funds it has requested from the state for this project, then Brown County will provide \$500,000 to Spectrum for the project. The \$500,000 will be expended from the already approved \$8.9 million in broadband funds set aside in ARPA.

NOW, THEREFORE, BE IT RESOLVED, that if the State of Wisconsin awards Spectrum broadband grant funds as described above, and Spectrum accepts, then Brown County will pay \$500,000 to Spectrum to support the project described above, and described in the

14C

application submitted by Spectrum to the state of Wisconsin for the *PSC 2022 ARPA Broadband Access Grant* funds, and that if the grant is not approved then these funds will not be expended; and

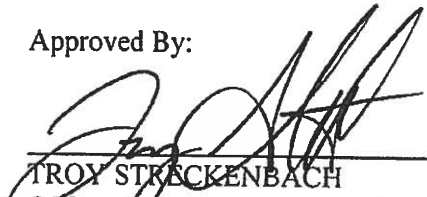
BE IT FURTHER RESOLVED, that relevant County officers and agents shall take any and all actions necessary to carry out the directives in this Resolution.

Fiscal Note: This resolution does not require an appropriation from the General Fund. The County has allocated \$500,000 in ARPA funds for this project within the 2022 budget.

Respectfully submitted,

ADMINISTRATION COMMITTEE

Approved By:



TROY STRECKENBACH
COUNTY EXECUTIVE

Date Signed: 2/17/22

22-037R

Authored by: Information Technology

Final Draft Approved by Corporation Counsel

BOARD OF SUPERVISORS ROLL CALL # 14C
Vote Vote Taken

Motion made by Supervisor Schadeewald

Seconded by Supervisor Murphy

SUPERVISORS	DIST. #	AYES	NAYS	ABSTAIN	EXCUSED
SIEBER	1	X			
DE WANE	2	X			
CHU	3	X			
DORFF	4	X			
VACANT	5				
LEFEBVRE	6				X
FRIEBERG	7	X			
BORCHARDT	8	X			
EVANS	9	X			
VANDER LEESE	10				X
BUCKLEY	11	X			
LANDWEHR	12	X			
DANTINNE, JR	13	X			

SUPERVISORS	DIST. #	AYES	NAYS	ABSTAIN	EXCUSED
BRUSKY	14	X			
MURPHY	15	X			
KASTER	16	X			
VAN DYCK	17	X			
HOPKINS	18	X			
ERICKSON	19	X			
COENEN	20	X			
SCHULTZ	21	X			
PETERS	22	X			
SUENEN	23				X
SCHADEWALD	24	X			
LUND	25	X			
DENEYS	26	X			

Total Votes Cast 22

Motion: Adopted X Defeated _____ Tabled _____

Broadband Survey Tool Available Statewide

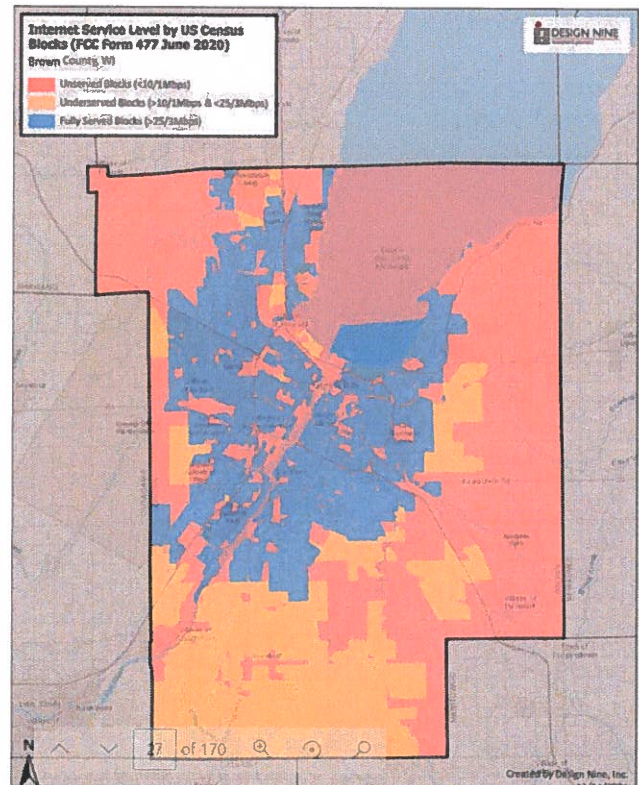
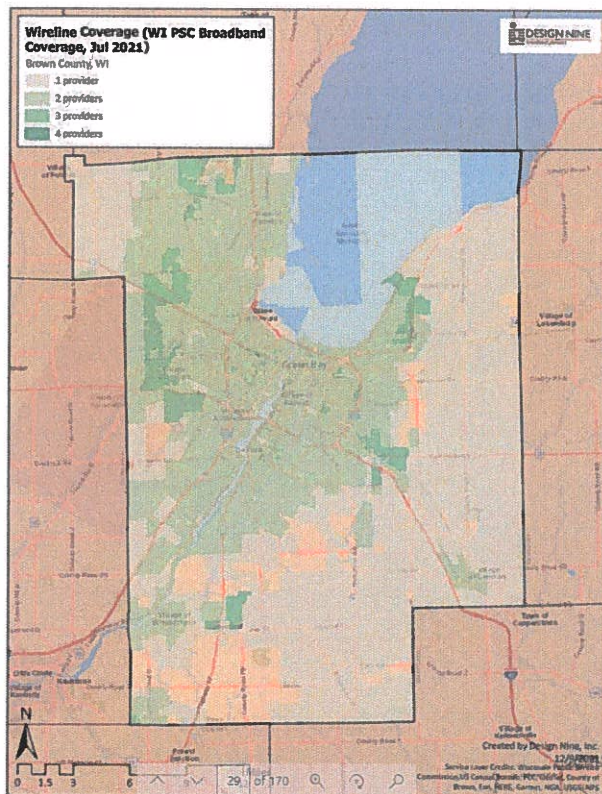
Link to take the speed test <https://expressoptimizer2.net/public/index.php>

a. Existing broadband service

According to the PSC's eligibility map, the proposed Project Area is considered served. However, according to Brown County, they've conducted numerous studies and surveys that all indicate they are not receiving 25/3 Mbps from the fixed wireless providers and in numerous cases even their wired DSL providers. The entire eastern half of Brown County is significantly underserved.

Brown County served as a pilot for GeoPartners LLC. Then Brown County participated in the NewNorth Broadband Study: <https://www.thenewnorth.com/broadband-access/>. The combined results of both studies are here <https://expressoptimizer.net/projects/Wisconsin/speedtestmap.php>

The NewNorth Brown County Report indicates significant portions of the east side of Brown County (pink) are underserved ie below 10mbps. The data showing the need, from both the NewNorth report, and the visualizations of the speed tests for Brown County was recently shared at the Governor's Broadband Taskforce meeting on Wednesday, March 9, 2022.

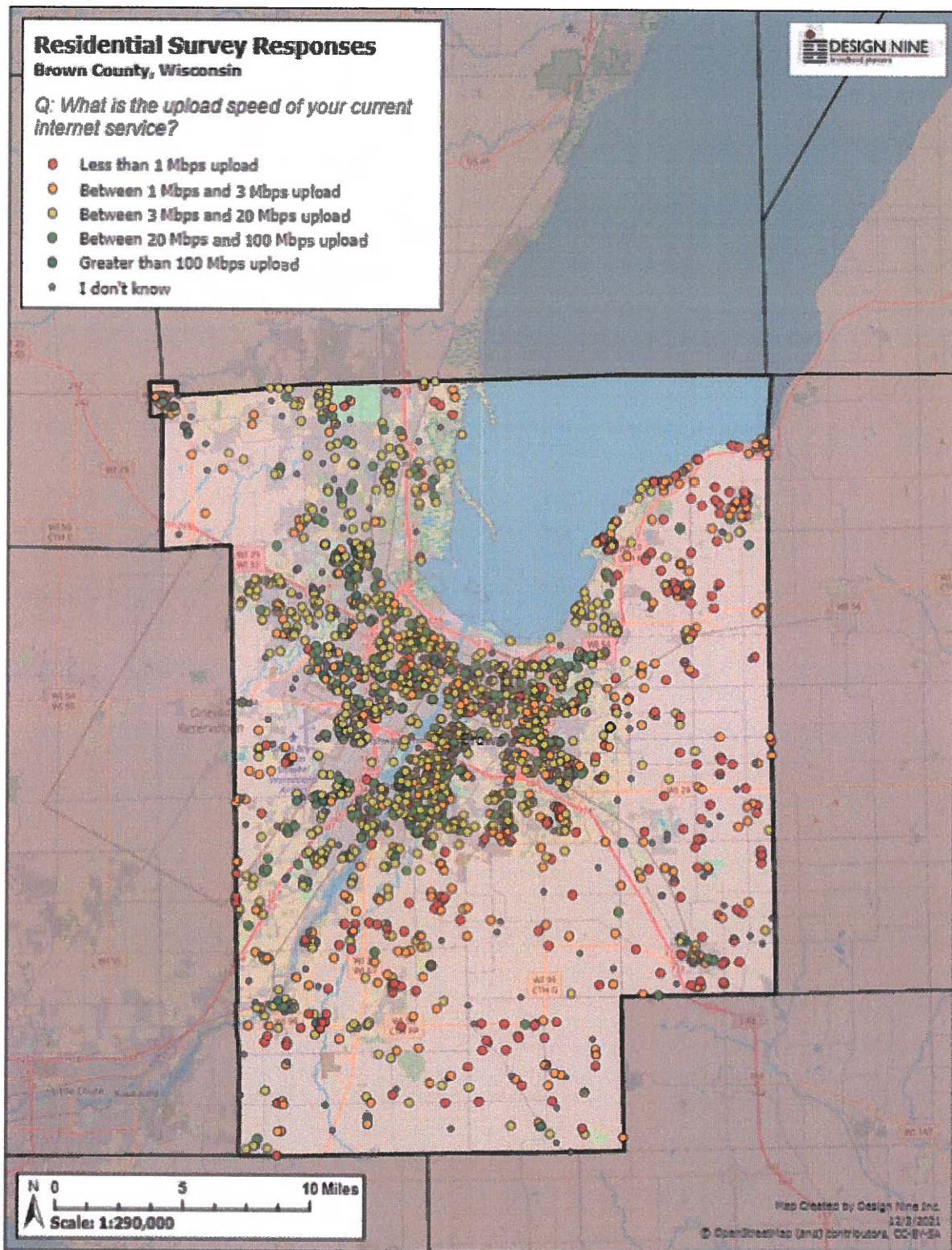


Residential Survey Responses

Brown County, Wisconsin

Q: What is the upload speed of your current internet service?

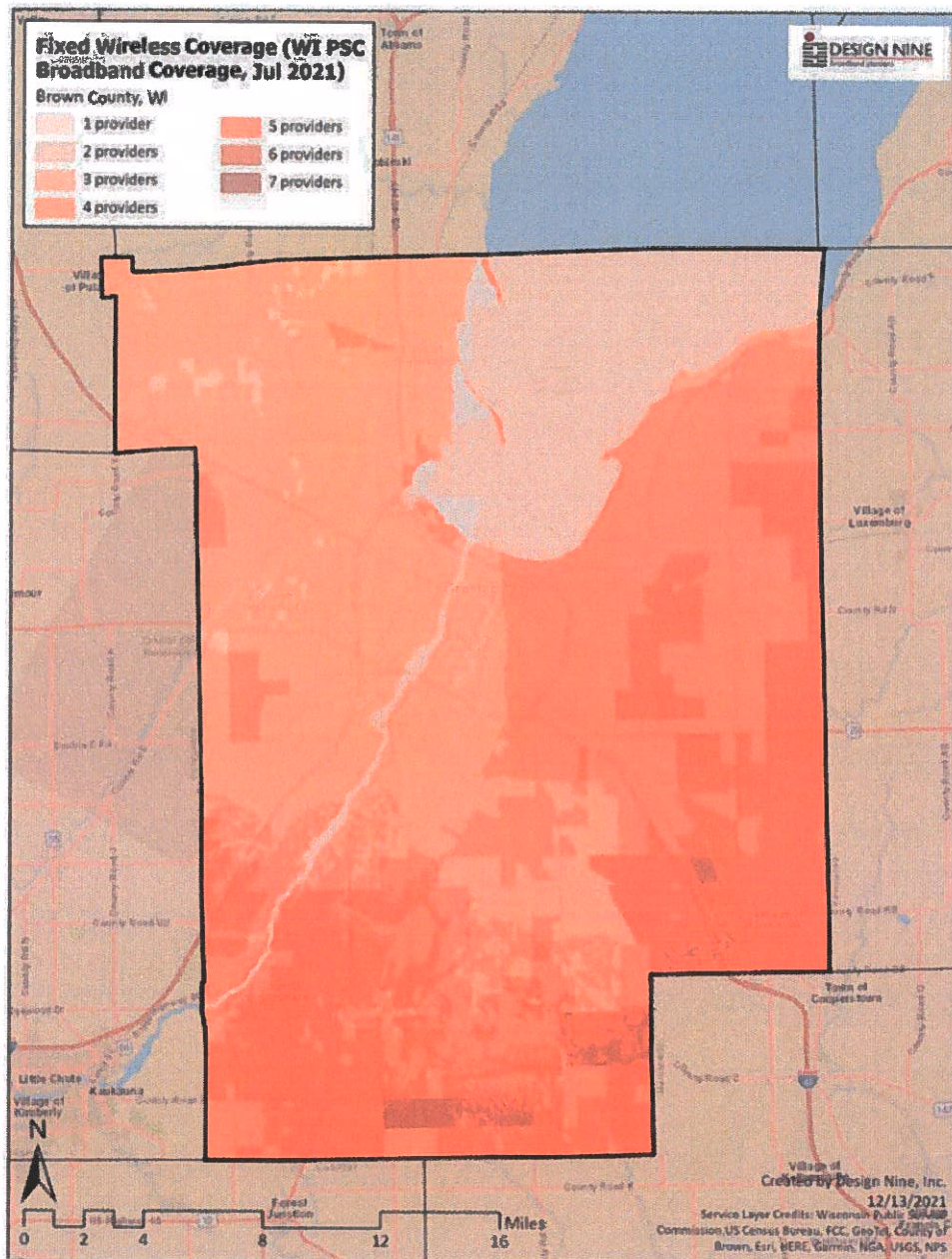
- Less than 1 Mbps upload
- Between 1 Mbps and 3 Mbps upload
- Between 3 Mbps and 20 Mbps upload
- Between 20 Mbps and 100 Mbps upload
- Greater than 100 Mbps upload
- I don't know



Map Created by Design Nine Inc.

12/3/2021

© OpenStreetMap (and) contributors, CC-BY-SA



83% of respondents are interested in faster and more reliable Internet service

40% of residents are "dissatisfied" or "very dissatisfied" with current Internet speeds

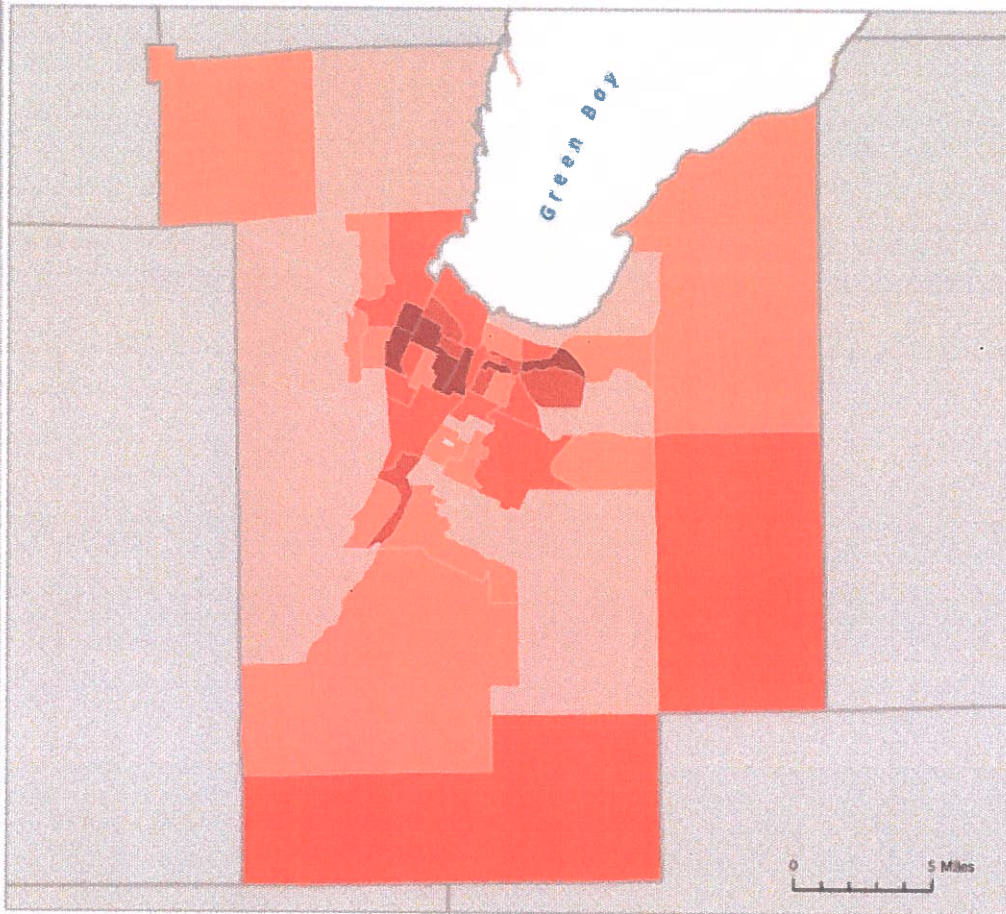
95% of respondents said that they believe the County government should help facilitate better broadband

39% of residents have 9 or more Internet-connected devices in their home

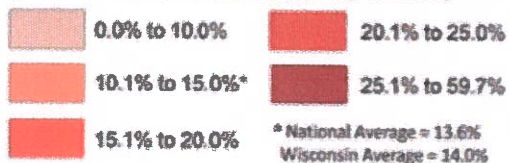
52% of respondents report they have trouble using common Internet services

45% indicate that availability of broadband Internet is affecting where they choose to live

Share of Census Tract Households without a Broadband Subscription - Brown County Census Tracts



**Share of Census Tract Households
Without a Broadband Subscription
(2015-2019 American Community Survey Estimates)**



Data Source: U.S. Census Bureau 2015-2019 American Community Survey. An Internet "subscription" refers to a type of service that someone pays for to access the Internet such as a cellular data plan, broadband such as cable, fiber optic or DSL, or other type of service. This will normally refer to a service that someone is billed for directly for Internet alone or sometimes as part of a bundle.

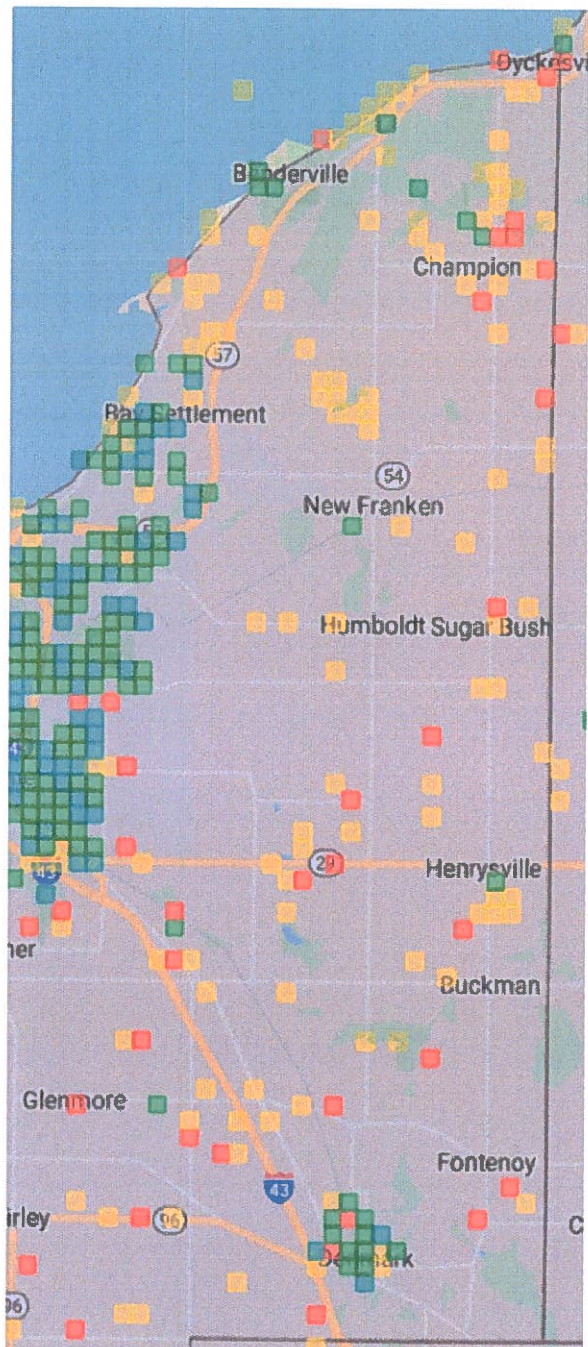


Extension
UNIVERSITY OF WISCONSIN-MADISON

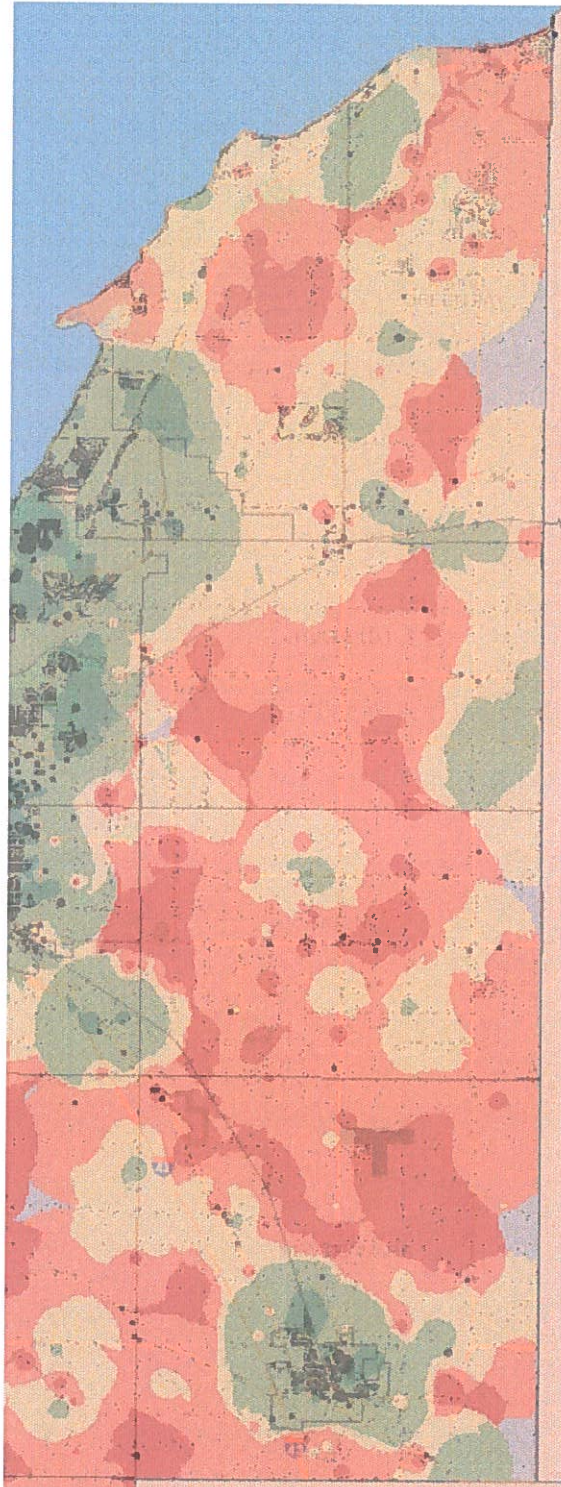
Town, Village, City	Number of Unique Speedtests	Households (passings est)	Estimated Speed test Sample %	Download Average mbps	Upload Average mbps
Town of New Denmark	99	647	15.30%	11.8	3
Town of Eaton	96	602	15.95%	12.4	2
Town of Green Bay	99	941	10.52%	14.1	2.3
Town of Humboldt	66	522	12.64%	18.1	15.5
Portions of each of these townships would be served by this project					

Overall the entire area in question is below 25mbps, and portions are below 5mbps. See heat map representing testing. Additional data is available in **Exhibit B**

Independent OOKLA SpeedTest data for the same area, supports the sampling Brown County also did.



Brown County – GeoPartners Visualization of speed tests for East Side of Brown County. Testing source here: <https://expressoptimizer2.net/public/index.php>



LandOrP2P_DL_Feb22

- 0.01 - 5 mbps
- 5.000000001 - 10 mbps
- 10.000000001 - 25 mbps
- 25.000000001 - 100 mbps
- 100.000000001 - 747.8497925 mbps

Note the sampling is quite significant in excess of 10% in all areas in this visualization, many with multiple samples.

Visualized Map link

<https://browncounty.maps.arcgis.com/apps/webappviewer/index.html?id=ae44a0c299554f7ea4e2561d82700451>

To replicate select these two layers

- ☒ Download Speed (IDW interpolation from Landline and P2P test results) ...
- ☐ PSC Expansion 2022 Grant Unserved ...
- ☐ PSC Expansion Grant 2022 Underserved ...
- ☐ ParcelGraphics ...
- ☒ Population Density (dot density) ...

